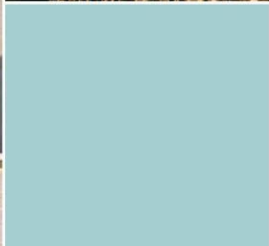
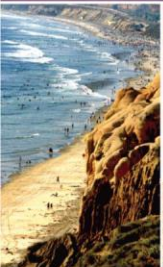




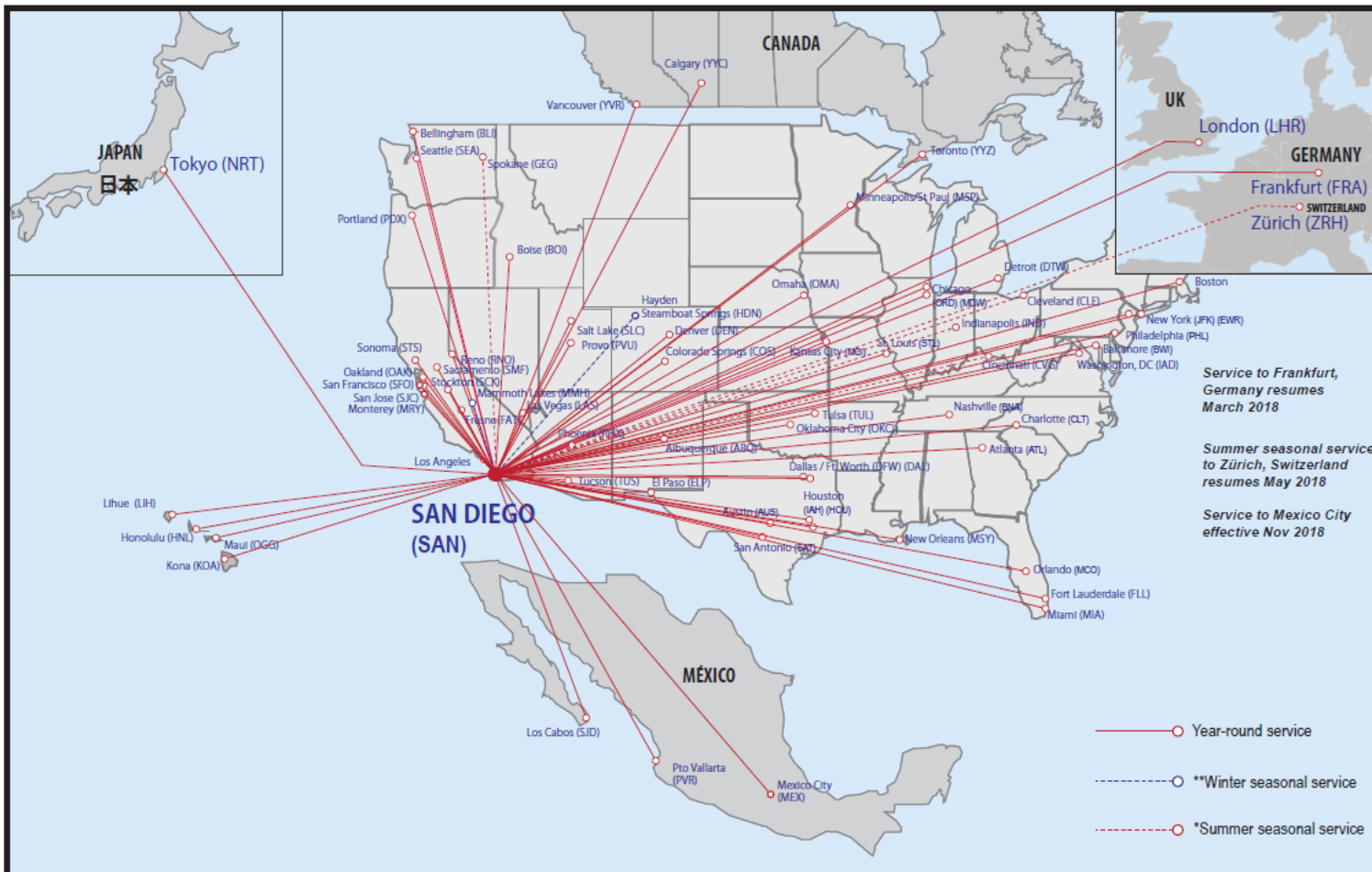
**HAMPTON BROWN
SAN DIEGO INTERNATIONAL AIRPORT**



SAN DIEGO
INTERNATIONAL AIRPORT
LET'S GO.

SDTA International Symposium
September 2017

San Diego International Airport (SAN) AIR SERVICE ROUTE MAP 2017-2018



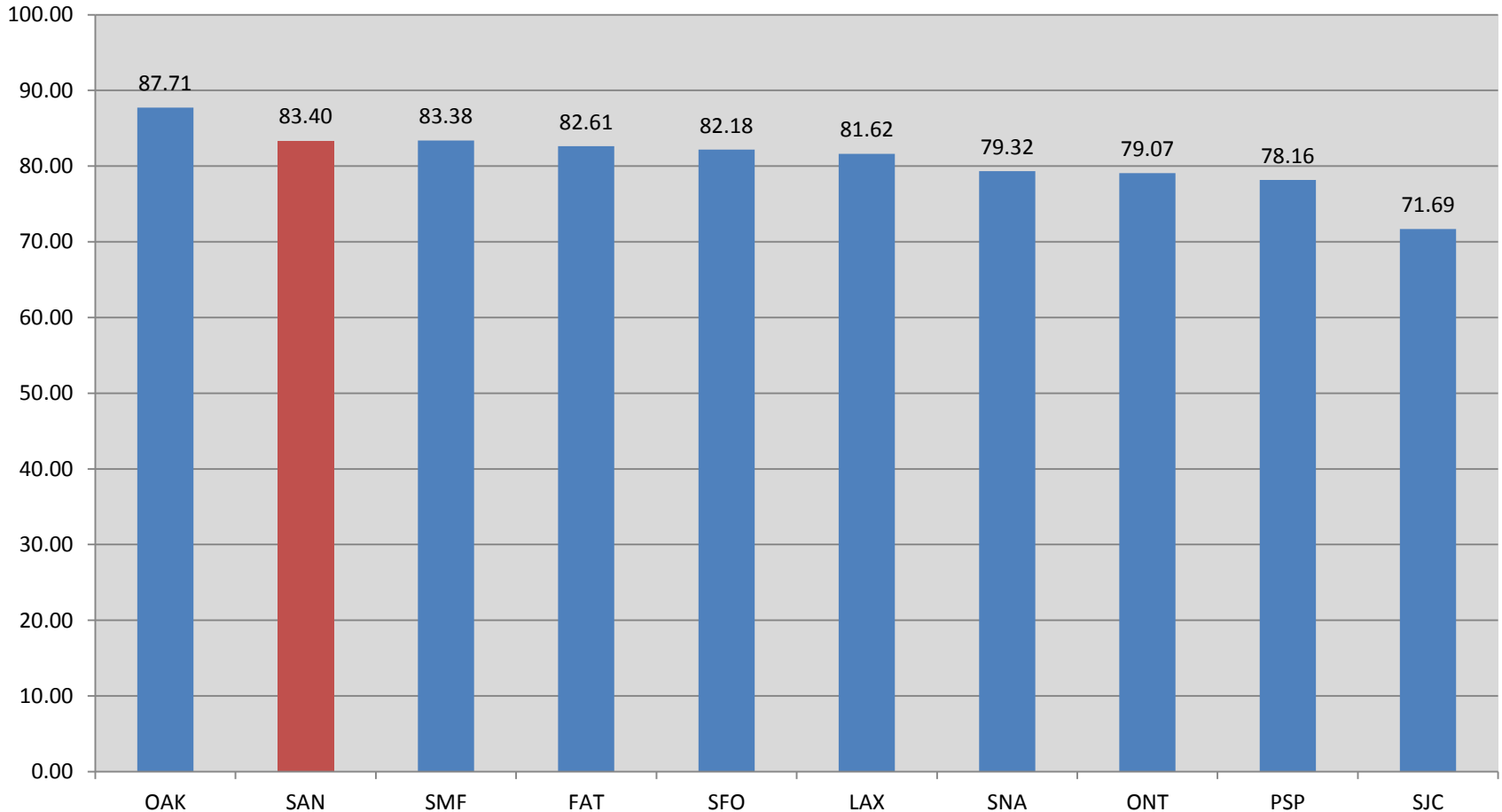
Prediction: San Diego will reassume 3rd Largest International California Gateway Position with 1-2 Years

NONSTOP INTERNATIONAL FLIGHT PROFILE TO CALIFORNIA GATEWAY AIRPORTS

Destination Code	Seats	Seats Share	Flights	Flights Share	Available Seat Miles	ASM Share
LOS ANGELES (LAX)	14,879,818	59.1%	63,647	58.2%	70,645,153,871	60.3%
SAN FRANCISCO (SFO)	8,022,624	31.9%	32,585	29.8%	40,627,785,441	34.7%
SAN JOSE (SJC)	574,364	2.3%	3,358	3.1%	2,092,019,914	1.8%
SAN DIEGO (SAN)	525,256	2.1%	3,051	2.8%	1,472,514,520	1.3%
OAKLAND (OAK)	375,655	1.5%	1,789	1.6%	1,300,908,268	1.1%
PALM SPRINGS (PSP)	232,831	0.9%	1,512	1.4%	293,832,368	0.3%
ORANGE COUNTY (SNA)	205,353	0.8%	1,461	1.3%	219,401,925	0.2%
SACRAMENTO (SMF)	133,905	0.5%	747	0.7%	223,226,319	0.2%
FRESNO (FAT)	125,279	0.5%	692	0.6%	187,166,826	0.2%
ONTARIO (ONT)	92,006	0.4%	528	0.5%	117,833,652	0.1%
OTHER	553	0.0%	2	0.0%	2,533,531	0.0%
TOTAL	25,167,644		109,372		117,182,376,635	

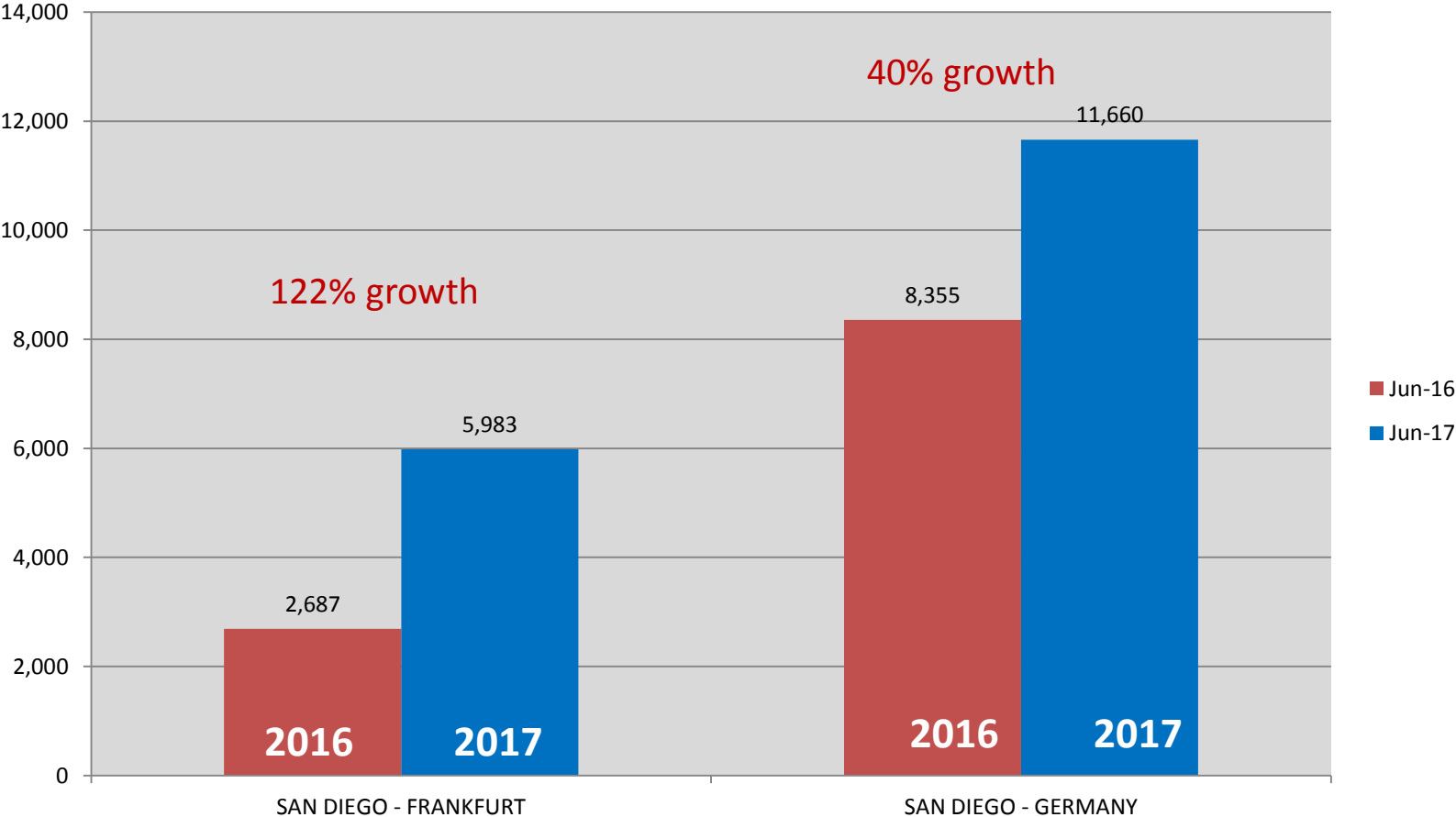
Source: innovata schedules YE August 2018

Seat Occupancy Factors of International Flights from California Gateways

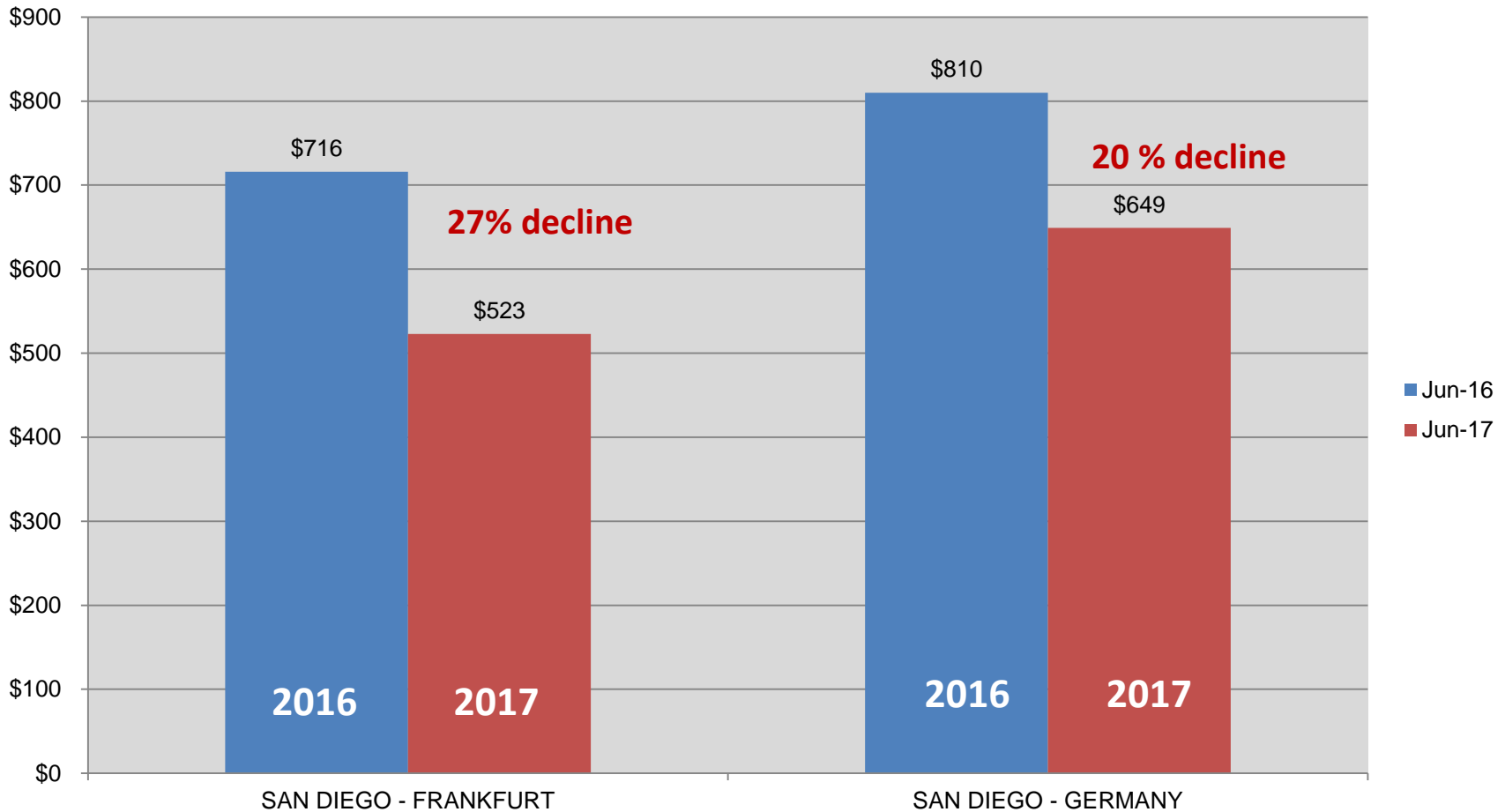


Source: US DOT T100
YE FEB 2017

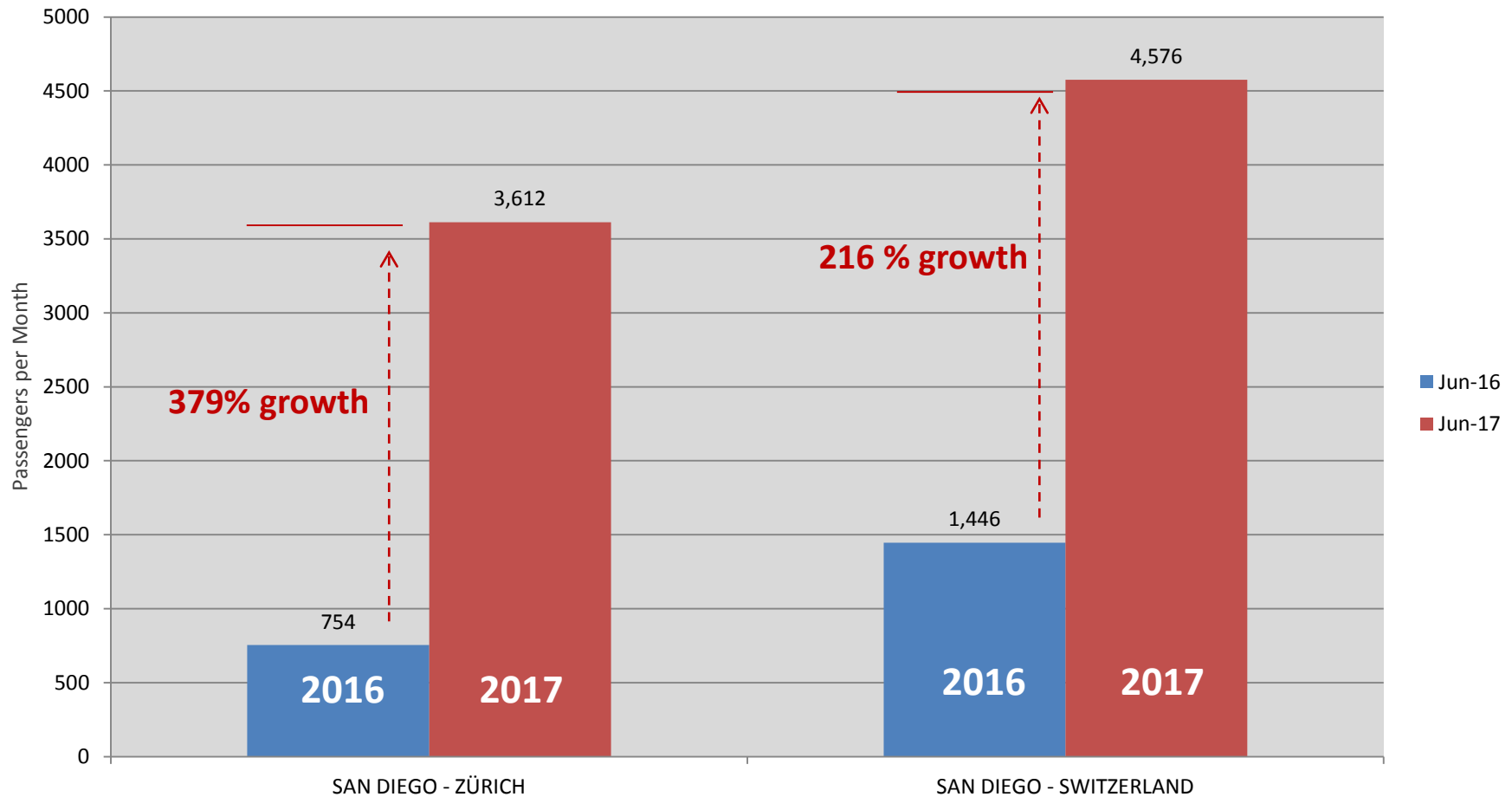
Condor stimulated the San Diego – Frankfurt and San Diego – Germany Market



San Diego – Frankfurt and San Diego – Germany average airfares have dropped since Condor started service

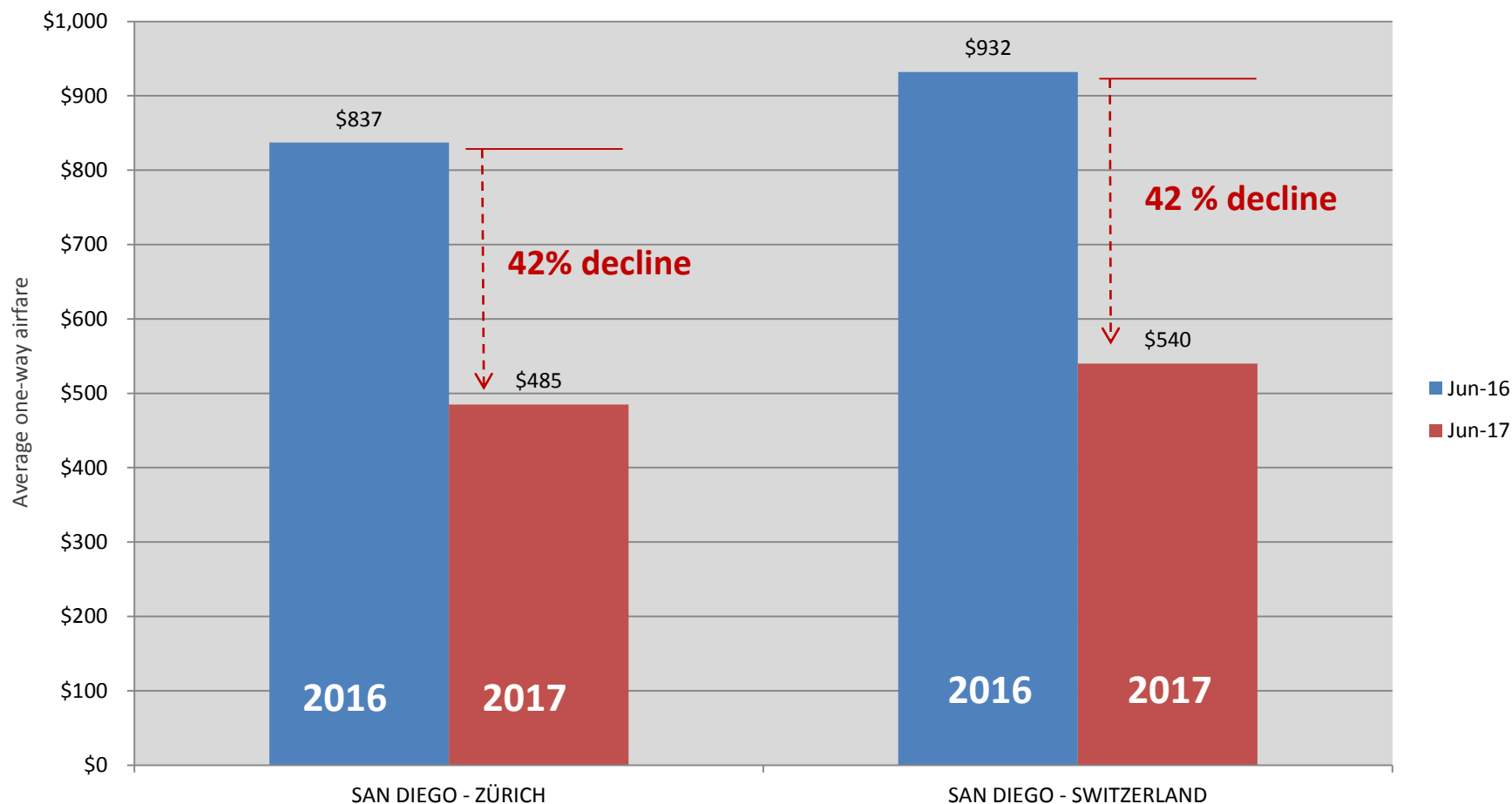


Edelweiss stimulated the San Diego – Zürich and San Diego – Switzerland Market



Source: ARC / IATA ticket settlement data via DIIO for June 2016 and June 2017

San Diego – Zürich and San Diego – Switzerland average airfares have dropped since Edelweiss started service



Source: ARC / IATA ticket settlement data via DIIO for June 2016 and June 2017

Lufthansa will operate a new San Diego-Frankfurt flight in conjunction with United Airlines

LH-466 UA-8918	Operational Days	Local Time
Depart Frankfurt (FRA)	12.4.67	10:00 am
Arrives San Diego (SAN)	12.4.67	1:20 pm

LH-467 UA-8932	Operational Days	Local Time
Depart San Diego (SAN)	12.4.67	3:20 pm
Arrives Frankfurt (FRA)	123.5.7	11:40 am +1 day

Lufthansa's SAN-FRA service will connect to 87 destinations beyond FRA



Markets in uppercase letters not available via LHR



Location of New FIS

Terminal 2 West - Newest Part of the Airport



Current Location

New Gate Houses



New Customs Hall



Automated Passport Control Hall

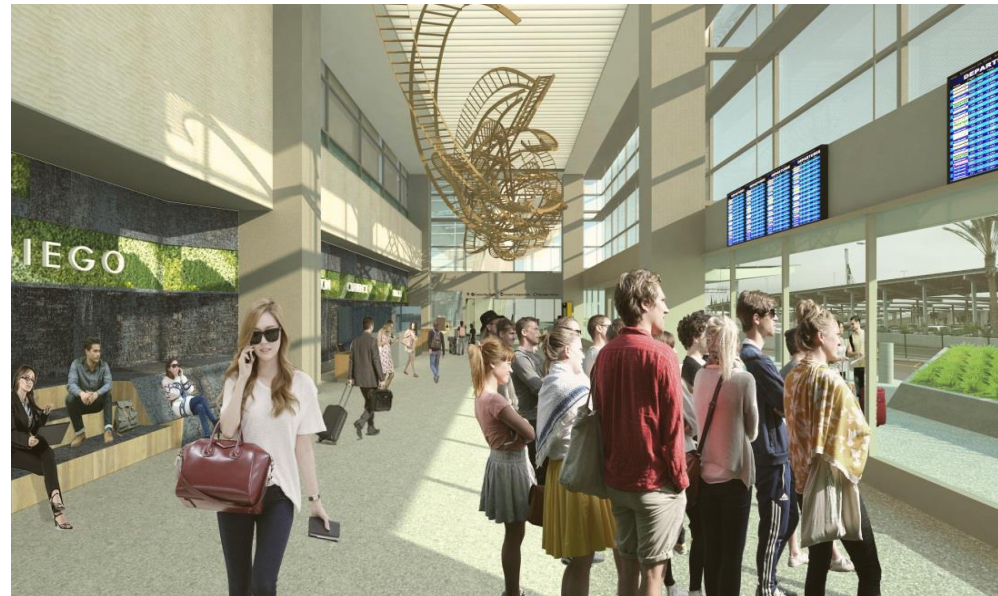


Baggage First Check

Enlarged Meet and Greet Area with Natural Light



Exterior



Interior

Areas of Focus for San Diego

- China
 - Requires changes to PRC-USA aviation treaty
 - Hainan expected to add service to Tijuana
- Additional Asia Hub
- Latin America
 - Primary Central American Hub Network
 - Eventually Brazil
- Oceania
 - Southern California is largest generator of traffic from Oceania, needs two (2) Southern California Gateways